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BCA SEM III

Question Papers

Total No of Questions: 05

Total No of Pages: <02

BCA Semester End Examination

Communication and Presentation Skills (BCA 307)

LIBRARY

Semester No: III

Duratio	n:)	2 H	lours
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Maximum Marks: 50

(5*1)

(5*1)

Instruction: 1) All Questions are compulsory

2) Figures to right indicate Marks

3) Start each new Question on a fresh page.

Q.1.A) Answer the following questions

1. Why is there a need for Internal Communication?

2. How should an interviewer prepare himself for the Interview?

3. How are Communication Skills essential for Professional success?

4. What is the difference between Sender and Receiver in the communication cycle?

5. What is decoding?

Q.1.B) Answer the following questions

1. Compare Oral and Written form of Communication?

2. List any five disadvantages of interviews as a job selection technique?

3. Explain the importance of External Communication in a Business Organisation?

4. To create a sense of credibility, how should the presenter introduce himself/herself?

5. List five ways to make a presentation visually appealing.

Q.2.A)	How to achieve Effective Communication?	(10)
OR		

Q.2.B) Why is 'Communication' so important in human society? (10)

Q.3.A). How does one demonstrate good Communication skills in an Interview? (10) OR

Q.3.B). What are the different types of Interviews. Elaborate with relevant examples? (10	2
Q.4.A) Analyse the common mistakes that presenters make while giving a presentation.	۲ 10)
OR	(1 0)
Q.5.A). Explain the importance of Communication at Management Level	C10)
OR Q.5.B). Describe in detail the different types of Communication?	(10)

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	() On antianize ()	
	CONTRACTOR OF THE	
	No	
Rell Tota	No. of Questions: 05 B.C.A. Semester End Examination Database Management Systems (BC)	
	Database Management Systems (BCA302)	
Dura		
	All questions are computer of	
Instru	n ile en fficient -	
	 Figures to the right indicate maximum marks allotted. Provide sufficient margin space in the answer-book for recording marks. Enter the appropriate main & sub-question numbers in the content of the sub-question numbers in the sub-question numbers	
	 3) Provide sufficient margin space in the answer-book for recording marks. 4) Enter the appropriate main & sub-question numbers in the answer book. Define the following terms: 	
1. 1) I	Database	1
ь	D + Washousing	
c.	Primary Key	
d	Multi-valued Attribute	
e.		
ii) A	nswer each of the following in one line:	
a.	What is the role of database administrator in DBMS2 [5 x	1]
b.	Enlist any two applications of data mining.	
с.	What is meant by referential integrity?	
d.	Give an example for derived attribute.	
e.	Give one point of difference between good decomposition and bad decomposition.	
An	swer the following:	
a.	Highlight the three level database architecture features along with a diagram.	
b.	Enlist three advantages and three disadvantages of DBMS.	[2]
c.	Name and explain any two data models. Draw necessary diagrams and give suital	[3]
	examples.	
An	swer the following:	[5]
a.	Explain the various kinds of keys and their usage.	
b.	Write a note on ODBC.	[2]
		[3]
c.	Draw an ER-Diagram for a student database.	[5]

2.

3.



4. Answer the following:

5.

a. With an example explain Boyce Codd normal form.	[2]
b. Write a note on ACID properties of a transaction.	[3]
c. What is normalization? Explain the various rules of 1NF, 2NF and 3NF.	[5]
Answer the following:	
a. With an example explain the concept of multi-valued dependencies.	[2]
b. What is a deadlock? Compare deadlock prevention and deadlock avoidance.	[3]
c. Write a note on <u>any two</u> of the following emerging trends in database technology.	
Give suitable examples/diagrams wherever applicable:	[5]
i. Knowledge database	
ii. Multimedia database	
iii. Management Information System	

iv. Office Automation System

	Fotal No of Qu	extions.5
1201	I No: I	iges: 1
	BCA Semester Fine Foundation Introduction to Economics	
	Semester: 111	
	Maxim	Morten 50
Instru	ntion: 02 1115. <i>I. All the questions are compulsory however with internal choice from</i> <i>2. Figures to the right indicate full marks.</i> <i>2. Draw west and labelled diagrams wherever necessary</i>	and the second
Q. L. 2. 3. 4. 5.	3. Draw neuronal and construction generative economics (5 x 2)Prietly answer all the following questions:Differentiate between positive and normative economics.State any four exceptions to the law of demand.What is Are elasticity of demand?Write any four attributes of the production function.Differentiate between nominal and real wages.	= 10)
Q. 2.	A. What is Perfect competition? Briefly explain its any four features. B. Write a short note on Law of diminishing marginal utility.	(6) (4)
Q. 2.	OR X. Explain any three features of Monopolistic competition. Y. With a suitable schedule and curve explain the Law of Demand.	(6) (4)
Q. 3.	A. Explain market equilibrium with a suitable diagram.	(6)
	B. Explain any two points on the importance of elasticity of demand.	(4)
	OR	
Q. 3.	X. Explain changes in market equilibrium due to change in demand	
	when supply remains constant. Y. Write a short note on Cross elasticity of demand.	(6) (4)
Q. 4.	A. Explain any three types of price elasticity of demand.B. Explain any four points on the importance of production function.	(6) (4)
Q. 4.	OR X. What is Income elasticity of demand? Explain its degrees. Y. Write a note on Law of Returns to Scale.	(6) (4)
Q. 5.	A. Explain the Ricardian Theory of Rent.B. Explain any two factors influencing wages.OR	(6) (4)
Q. 5.	X. Explain Loanable theory of funds.Y. Write a short note on the liquidity preference theory of interests	(6) (4)

Roll No: Total No of Pag	ges: 02
Roll No: Total No of Questions: 05 Total No of Questions: 05 BCA Semester End Examination	
Communication and Presentation Skills (BCA 307)	
Semester No: III	
Duration: 2 Hours Maximum Mark	ss: 50
Instruction: 1) All Questions are compulsory 2) Figures to right indicate Marks 3) Start each new Question on a fresh page.	
Q.1.A) Answer the following questions in 5-8 lines	(5*1)
1. How to establish effective Communication?	
2. Mention any five advantages of consensus and consultation in relation to inter communication?	nal
3. How the Interviewer prepares himself for the interview?	opal Gaonaut
4. Define the term 'Communication.'	BRARY
5. What is 'Encoding'	Goa E
GOANOL	TEACHITY CO.
Q.1.B) Answer the following questions in 5-8 lines	(5*1)
 Mention 4 points of difference between Oral and Written form of Communi Explain the term "Grapevine"? 	cation?
 Explain the importance of internal Communication in a Business Organisat 	ion?
 Explain the importance of internal communication in a Dusiness organization Briefly list five reasons why presentations are used in business organization 	
5. What is a 'Presentation?'	
J. What is a Tresentation:	
Q.2.A) Describe the Communication Process with a suitable example. OR	(10)
Q.2.B) Why is feedback important and what are the different ways to obtain	n feedback. (10)
Q.3.A). Write a detailed note on the interviewing technique WASP?	(10)

Total No of Pages: 02

1

OR Q.3.B). Explain the different types of Interviews with suitable examples.	(10)
Q.4.A) What are the Oral and Nonverbal factors that impact PresentationsORQ.4.B) Why should a presenter understand the audience and interact with them	(10) (10)
Q.4.B) Why should a presenter understand the audience and a spectrum (Q.4.B) Why should a presenter understand the audience and (Q.4.B) Q.5.A). What is Meant by the term "Channels of Communication"? OR	(10)
 Q.5.B) Write brief notes on: a) Face to face Communication. b) Oral Communication. c) Verbal Communication. d) Media and modes 	(10)



Roll Not

Total No: of Questions:05

Total No: of pages: 02

BCA Semester End Examination

Communication & Presentation Skills BCA307

Semester: III

Maximum Marks: 50

[05 Marks]

[10 marks]

Duration: 02 Hrs.

Instructions:

• Figures to the right indicate maximum marks allotted

- Provide sufficient margin space in the answer-book for recording marks.
- Enter the appropriate main & sub-question numbers in the answer-book

O1.A] Answer the following in not more than 3-4 lines. [05 Marks]

- A. What is encoding?
- B. What is meant by the statement, "Components of Communication are Inter-related."
- C. What is ex-communication?
- D. What is Mass Communication?
- E. List two ways to achieve effective communication.

Q1.B] Answer the following in not more than 3-4 lines

- A. Why is it necessary sometimes to have interviews conducted by committees instead of by individuals?
- B. Write any one drawback of Interviewing as a means of communication?
- C. How can you make oral communication effective?
- D. What is meant by Consensus?
- E. How a candidate should Prepare for an Interview?

Q2] Answer any one of the following

A. What are the common reasons for miscommunication when messages are transmitted between sender and receiver?

B. What are the different ways to collect feedback? How can feedback improve the communication cycle?

[10 Marks]

[Q3] Answer any one of the following

What is meant by Internal and External Communication? Why is a system of Internal - 1 What is meant by non-verbal communication? Write detailed notes on any two forms Communication necessary? B.

VILLAY CALE

of non-verbal communication.

Q4] Answer any one of the following

- A. Mention different types of interviews and write in detail on any three of them.
- B. How should an interviewer prepare himself for an interview?

Q5] Answer any one of the following.

A. Why should we interact with audience members?

B. How to design a presentation that is visually appealing

[10 Marks]

[10 Marks]

Q2. Answer the following A) Differentiate between object oriented programming and procedure oriented programming.

- List extensions of binary and text files. iv.
- List any two main characteristics of procedural oriented programming(POP) iii.

What is base class?

Define term "Generic Programming".

Define object oriented programming. v.

B) Compare constructor and method in java.

B. Answer the following.

i.

ii.

constructor.

Q 1.A Complete and rewrite the following statement

- The goal of object oriented programming is to achieve a software system that is v.
- Object's existence depends on other object, they have ______relationship. ii.
- Aggregation is a relationship. iii.
- A Constructor that does not have any parameters is called_ iv.

1) All Ouestions are compulsory

BCA Semester End Examination

Semester III

2) Figures to the right indicate maximum marks allotted

3) Provide sufficient margin space in the answer-book for recording marks.

Total No: of pages: 02 OBJECT ORIENTED CONCEPTS (BCA301)

4) Enter the appropriate main & sub-question numbers in the answer-book.

Maximum Marks: 50 Marks

(5*1=5)

(2)

(3)

(5)

In Multiple Inheritance, we have _____ derived classes and _____ base class.

(5*1=5)

Loral No. of Questions: 08

paration: 02 His

i.

Instructions:

 Q3 Answer the following A) Explain compile time and run time polymorphism. B) Give one example for each type of exception: a. Arithmetic exception b. Null Pointer exception c. ArrayIndexOutofBound Exception C) What is a usage of BufferReader class.? Explain following methods with examination in the polymorphism. 	(2) (3) nple
C) What is a usage of BufferReader class.? Explain form	(5)
Of Answer the following	
 Allswer the following A) What is the purpose of exception handling and how it is handled? 	(2)
	(3)
B) Explain garbage collection in Java withC) Using diagram explain the relation between class and objects.	(5)
Q5. Answer the following	
A) What is multiple inheritance in java.	(2)
B) Explain function template. Give an example	(3)
C) Explain abstract class with example. What is virtual base class?	(5)

.

Total No. of Questions: 05

Total number of pages: **B.C.A Semester End Examination** Management Accounting - BCA303 Semester III

Duration: 2 Hrs.

Maximum Marks: 50

Instructions 1) All questions are compulsory 2) Figures to the right indicate maximum marks allotted.

2) Provide sufficient margin space in the answer-book for recording marks. 4) Enter the appropriate main & sub-question numbers in the answer-book.

5) Show important working notes as fair work.

6) From Q.No.2 to Q.No5 answer A or X questions.

0.1.A Fill in the blanks

(5 x 1Mark)

- Preparation of financial accounts in compulsory for i.
- The costs that remain fixed regardless of the quantity of production is ii.
- Budgetary control is a system of controlling the ______ of the business. iii.
- The word standard means iv.
- Reporting is not equivalent to v.
- Q.1.B Answer the following in one line.
 - 1. Define a master budget.
 - 2. What is an internal report.
 - 3. What is management accounting?
 - 4. What is standard costing?
 - 5. What is a break even point?

Q.2.A Jupiter textiles is expected is expecting to have a an opening balance of 54000 as on 1st April 2011 and it requests you to prepare cash budget fort three months April, May and June. The following information is supplied to you.

(10 marks)

Mon th	Sales (Rs)	Purchases (Rs)	Wages (Rs)	Expenses (Rs)
February	92,000	50,000	8,000	5,000
March	80,000	62,000	8,500	6,000
April	1.00.000	70,000	9,000	7,000



(5 x 1Mar-k)

	8,000
1	0,500 7,000
	9,500 7,000
- 000	9,500
85,000	
May 1,40,000	onths. mers for credit sol
June 1,00,	wo month to customers to consales is
dit suppliers dit	wo months. allowed to customers for credit sales is one is one month. the month of June.
Additional information: Additional informaticallowed by suppliers and of credit	anth.
a) Period of creat and period	in one monume
 Additional information a) Period of credit allowed by support of credit b) 15% of sales is cash and period of credit month. c) Delay in payment of wages and expenses d) Salaries worth Rs30, 000 is to be paid in the salaries worthe salaries wort	is month of June.
monui.	
c) Delay in payment of web is to be pare	
-1) Salaries worth Rs30, 000 10	in a factory are furnished
d) outinities	
 a) Period of credit anower b) 15% of sales is cash and period of emotions c) Delay in payment of wages and expenses d) Salaries worth Rs30, 000 is to be paid in the production of 1 	0,000 unite Per Unit
d) outside the second s	0,000 unite Per Unit
Q.2.X The expenses for budgeted production of 1	Per Unit
Q.2.X The expenses for budgeted production of 1	0,000 unite Per Unit
Q.2. X The expenses for budgeted production of 1 Particulars	Per Unit 70
Q.2. X The expenses for budgeted production of 1 Particulars	0,000 Per Unit 70 25
Q.2. X The expenses for budgeted production of 1 Particulars Raw material	0,000 Per Unit 70 25 20
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour	0,000 Per Unit 70 25
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads (100000)	0,000 Per Unit 70 25 20 10
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads (100000)	0,000 Per Unit 70 25 20 10 5
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads Fixed overheads (100000) Administrative expenses (50,000)	0,000 Per Unit 70 25 20 10 5 13
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads Fixed overheads (100000) Administrative expenses (50,000)	0,000 Per Unit 70 25 20 10 5
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads Fixed overheads (100000) Administrative expenses (50,000)	0,000 Per Unit 70 25 20 10 5 13 7
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads Fixed overheads (100000) Administrative expenses (50,000) Selling expenses (10 % fixed) Distribution expenses (20% fixed)	0,000 Per Unit 70 25 20 10 5 13
Q.2. X The expenses for budgeted production of 1 Particulars Raw material Labour Variable overheads Fixed overheads (100000) Administrative expenses (50,000)	0,000 Per Unit 70 25 20 10 5 13 7

Prepare a flexible budget for production of 8,000 units 6,000 units Calculate the cost per unit, both levels

Assume that administration expenses are fixed for all level of production

Q.3.A The following figures for profit and sales are obtained from the accounts of Neptune traders.

Year	Sales (Rs.)	Profit (Rs.)
2012	1,00,000	15,000
•2013	1,20,000	23,000

Calculate: (i) P/V ratio; (ii)Fi xed Cost; and (iii)P rofit at sales Rs. 40,000; (iii)Break-Even Sales (iv)Sales to earn a profit of Rs. 5,000.



1

Q.3.X Uranus Company produces a single article. Following cost data is given about its

procession per unit	Rs.40	
Selling price per unit Marginal cost per unit	Rs.24	
Marginal cost per annum	Rs. 16000	
Fixed cost per annum	3000 units	
Output		

Calculate

(a)P/V ratio

(b) break even sales

(c) sales to earn a profit of Rs. 2,000

(d) Profit at sales of Rs. 60,000

(e) New break even sales, if price is reduced by 10%.

Q.4.A. i. Explain the concept of standard costing and different variances. (5*2=10 marks)

ii. Explain the various limitations of Standard Costing.

OR

Q.4.X "Budgetary control means worrying before work rather than worrying after ". Justify the (10 marks)

Q.5.A Explain the various kinds of reports that help managers to take various decisions. (10 marks)

OR

Q.5. A.i. Enumerate the various objectives of Management Reports. (10 marks)

ii. Write a note on essentials of reports



Total No: of pages: @3

Roll No: Total No: of Questions: 05

BCA Semester End Examination

OBJECT ORIENTED CONCEPTS (BCA301)

Semester III

Duration: 02 Hrs.

Maximum Marks: 50 Marks

Instructions:

- 1) All Questions are compulsory
 - 2) Figures to the right indicate maximum marks allotted.
 - 3) Provide sufficient margin space in the answer-book for recording marks.
 - 4) Enter the appropriate main & sub-question numbers in the answer-book.

Q 1.A Select the appropriate option and rewrite the statement

(5*1=5)

- I. Aggregation is association.
 - a. Directional
 - b. Indirectional
 - c. Semidirectional
 - d. Composition
- II. _____ is abstract method in java.
 - a. public abstract int sumOfTwo(int n1, int n2){};
 - b. int sumOfThree(int n1, int n2, int n3);
 - c. public abstract int sumOfTwo(){};
 - d. public abstract int sumOfTwo(int n1, int n2);
- III. A Constructor that does not have any parameters is called

Constructor.

- a. Custom
- b. Dynamic
- c. Static
- d. Default

If a class is declared abstract, it cannot be instantiated. IV. a. True V. a. 1 b. ? c. ~ d. \$ (5*_{1≥5)} B. Answer the following. Write at least two rules for operator overloading. i. List least two unary operators that can be overloaded. ii. List any two file modes used in files. iii. What is generic programming? iv. What relationship does aggregation represents? v. (10) Q2. Answer the following A. What is this() and super() with respect to constructors in java? (2) B. How files can be manipulated in java program? (3) C. Compare procedure-oriented and object oriented paradigms. (5) Q3. Answer the following (10)

A. Explain the concept used in following code (2)
Box B1=new Box();
Box B2=new Box();

Box B3;

B3=B1+B2;

Shri Goral Bannyar 48 Charbandora Goa	of other
 B. What is function template? Give an example. C. What is encapsulation? Explain with example. 	(3)
of Answer the following	(5) (1 0)
A. What is the difference between "abstract" classes and interfaces?	(2)
B. Differentiate between function overloading and function overriding.	(3)
C. What is inheritance? Explain the type of inheritance.	(5)
Q5. Answer the followingA. What is stream? List the standard streams in java.B. What is the purpose of following keywords in java	(10) (2) (3)
a. publicb. privatec. protected	
C. What is exception? Explain exception handling mechanism with example	
***************************************	** *********

Total No: of Questions: 05



Total No: of pages: 02

Maximum Marks: 50

BCA Semester End Examination

Communication & Presentation Skills BCA307

Semester: III

Duration: 02 Hrs.

Instructions:

- •
- Figures to the right indicate maximum marks allotted
- Provide sufficient margin space in the answer-book for recording marks.
 - Enter the appropriate main & sub-question numbers in the answer-book

Q1.A] Answer the following in not more than 3-4 lines.

- A. How did Peter Little define communication in his book 'Oral and Written
- B. Give one reason why communication is important in Business
- C. What is feedback?
- D. List any two objectives of communication.
- E. What is interpersonal communication?

Q1.B] Answer the following state whether it's true or false

A. The Channels of authority become the lines of communication in a company for passing information.

- B. Under communication is a problem of downward communication.
- C. Anonymous communications are those on which everyone agreed.
- D. Slanted stories are told by supervisors to their superiors.
- E. Upward communication helps to find out how the worker are progressing

Q2] Answer any one of the following

- A. What are the characteristics of Human Communication?
- B. Do you agree with the statement, 'Effective Communication is largely dependent on an effective sender and receiver?' Why?

[05 Marks]

[05 Marks]

[10 Marks]

Q3] Answer any one of the following

What is meant by the terms "Channels of Communication" and "Lines of numerication" and "Lines of communication" and the terms of communication is the second communication of communication is the second communication is the sec Communication"? Why should management try to keep the lines of communication as B. Why does oral communication sometimes result in over communication? How care this problem. short as possible?

this problem be overcome?

[10 Marks]

Q4] Answer any one of the following

- A. Explain the basic technique of holding an interview?
- B. Show how interviews are a part of the two-way communication process?

Q5] Answer any one of the following.

- [10 Marks]
- A. Why is it important for professionals to develop appropriate presentations skills?
- B. What are the different types of audience members that a presenter can encounte r? How to deal with them?

Roll No: Foll No: of Questions: 05

02 Hrs

BCA Semester End Examination Introduction to Economics Semester III

puration: 02 Hrs	
Answer the following	aximum Marks: 50
Explain the origin and utilerent definitions of r	(5X2=10)
12. Answer the following	
What do you mean by Positive Economics	(5X2=10)
i) Explain the Shift in the Demand Curve.	
OR	
(i) Explain the features of Monopoly market.	
ii) Explain the features of Oligopoly market.	
23). Answer the following.	(5¥2-10)
(Ai) Explain the relationship between Total and Marginal Utility.	(5X2=10)
ii) Explain the difference between Static and Dynamic equilibri	um
OR	
(xi) Explain the meaning and types of Cross elasticity of demand	d.
ii) Explain the difference between Point Elasticity and Arc elasticity and Arc elasticity and Arc elasticity and Arc elastic elas	sticity of demand.
Q4. Answer the following	(5X2=10)
Ai) Explain the law of variable proportion.	
ii) Explain the law of Returns to Scale.	
OR	
Xi) Explain the Relationship between Diminishing Marginal	Utility and Demand.
ii) Explain the determinants of Demand.	
05. Answer the following	(5X2=
Ai) Explain Modern theory of rent.	
(i) =	

ii) Explain David Ricardian theory of rent.

OR

Xi) Explain the Liquidity Preference theory of rent.

- ii) Distinguish between Real and Nominal wages.
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Roll No:

Total No: of Questions: 05 Total No: of pages: 03

BCA Semester End Examination Management Accounting- (BCA-303)

Semester: III

puration: 2 Hrs.

Instructions: 1) All questions are compulsory

Maximum Marks: 50 marks

2) Figures to the right indicate maximum marks allotted

3) From Q.No.2 to Q.No.5 answer A or X question

4) Provide sufficient margin space in the answer book to record marks 5) Enter the appropriate main & sub question number 6) Show important working notes as fair work

Q.1. a) What are the tools & techniques used in management accounting? b) Differentiate between Management & Financial Accounting? (5 marks) (5 marks)

Q.2.A. Following figures for profits and sales are obtained from accounts of Ashapura Ltd.

Year	Sales	(10 marks)
2012	1,00,000	Profit
2013	1,20,000	15,000

Calculate:- i) P/V Ratio ii) Fixed Cost iii) Profit at sales Rs. 40,000 iv) Sales at profit of Rs. 5000 v) Break-Even Sales

OR

Q.2.X. Pluto Co. produces single article. Following data is available.

(10 marks)

Selling Price per unit= Rs.40 Variable Cost per unit = Rs.24Fixed Cost= Rs.16,000 Output= 3000 units

Calculate:- i) P/V Ratio

ii) Break-even Sales

iii) Profit at sales Rs.2000

iv) Sales to earn a profit of Rs.60,000

v) New Break-even sales is Selling Price is reduced by Rs.10



23,000

000 units in factory given below. (10 marks)

Q.3. A) Following is the cost of production of 6000 times	Amount (per unit)
Particulars	100
Raw Material	40
Labour	30
Variable Factory Overhead	20
Fixed Factory Overhead (1,00,000)	20
Administrative Expenses (10% variable)	12
Selling Expenses (20% fixed)	
Distribution Expenses (5% variable)	10
Total Cost of Sales	232

You are require to prepare budget when production capacity at 4000 units & 7000 units.

<u>OR</u>

Q.3.X) M/s Aatma Ltd. Manufacturers 2 products namely A & B. They sell them in two cities of Goa. Following information is provided.

Particulars	Types	Budgeted Sales	Actual Sales
Panjim		800@ Rs.10	900@ Rs.10
		600@ Rs.24	500@ Rs.24
Margao	A	1200@ Rs.10	1300@ Rs.10
	В	1000@ Rs.24	900@ Rs.24

In the future budget prepared it was decided that price of Product A is to be increased by Rs.5 Whereas product B may be reduced by Rs.4, to increase the sales.

On the above basis the following estimates are prepared:

Product	% increase over current budget in Panjim	% increase over current budget in Margao
A	+10%	+15%
B. B. Martin and and and and and and and and and an	+20%	+25%

Prepare the following budget for sales incorporating the above changes.

(10 marks)

(5 marks) (5 marks) (5 marks) (5 marks) (5 marks) (10 marks)

0.5.A. What is Management Reporting? Explain the different types of reports. (10 marks)

Q.5.X. What is Marginal Costing? How it is beneficial for management in taking decisions?

(10 marks)

