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B.Com SEM III

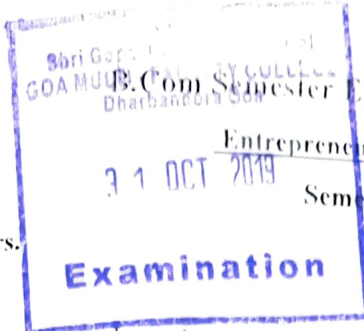
19-20

Question Papers

Roll No: _____

Total No. of Questions: 06

Total No. of pages: 02



B.Com Semester End Examination (CBCS)

Entrepreneurship Development

Semester No: III

Duration: 02 Hrs.

Maximum Marks: 80 Marks

Instructions:-

1. All questions are compulsory, however internal choice is available.
2. Answer sub-questions, Question No.1 & Question No. 2 in not more than 100 words each.
3. Answer questions, from Question No. 3 to Question No. 6 each in not more than 400 words.
4. Figures to the right indicate full marks allotted to each question.
5. Start each new question on a fresh page.
6. Provide sufficient margin space in the answer book for recording marks
7. Enter the appropriate main & sub-question numbers in the answer-book.

Q.1 Answer the following (ANY FOUR)

(4x4=16 marks)

- a) Skills of an entrepreneur (Any four points)
- b) Sociopreneur
- c) Functions of an entrepreneur (Any four points)
- d) Psychological theory of entrepreneurship
- e) Features of Intrapreneur (Any four points)
- f) Women entrepreneurship

Q.2 Answer the following (ANY FOUR)

(4x4=16marks)

- a) Environmental scanning
- b) SWOT analysis
- c) Factors to be considered for project formulation
- d) Break even analysis
- e) Purposeful innovation
- f) Incongruities as a source of purposeful innovation

Q.3X) Entrepreneurs have unique traits. Explain

(12 marks)

OR

Y) Explain the role of an entrepreneurs in the economic development of a country.

(12 marks)

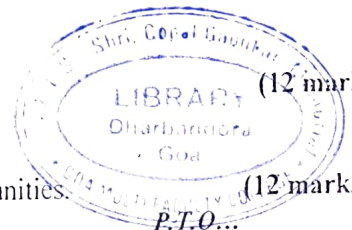
Q.4 X) Explain the various techniques of market research.

(12 marks)

OR

Y) Explain the steps involved in identification of business opportunities.

(12 marks)



Q.5X) Explain the various factors considered for project selection

(12 marks)

OR

Y) What is project report? Explain its contents in detail.

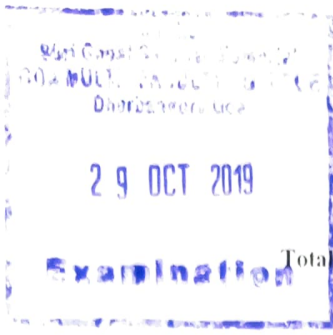
(12 marks)

Q.6 X) Explain the role of incubation centres in Goa in assisting the budding entrepreneurs. (12 marks)

OR

Y) Explain the principles of purposeful innovation suggested by Peter Drucker.

(12 marks)



Roll No:

Total No. of Questions: 06

Total No. of pages: 02

B.Com Semester End Examination, October (2019)

SEC I: New Venture Planning

Semester: III

Duration: 2 Hrs.

Maximum Marks: 80

Instructions:

1. Answer All the Questions.
2. The marks are indicated at the right side of the corresponding question.
3. Section I Consists of questions carrying four marks each.
4. Sec II consists internal choices
5. Please read the question paper carefully and in case of any discrepancy, ask to replace it within 15 mins of the commencement of the examination.

SECTION I

1. Answer any four questions. (4×4=16)
 - a. What is an Accredited Investor? Explain in your own words.
 - b. Explain the features of a Private Equity Firm in brief.
 - c. What is Due diligence? Why is it important in investment decisions?
 - d. Explain the concept of Leveraged buyout in detail.
 - e. What do you understand by a business plan? State its elements.
 - f. Differentiate between Patent and Copyright.
2. Write Short Notes on the following. (Any four) (4×4=16)
 - a. Holding & Subsidiary Companies.
 - b. Trademark & Trade Secrets
 - c. Venture Capital
 - d. Executive Summary in a business plan
 - e. Limited Liability Partnership
 - f. Relevance of Market Niche



SECTION II

What are the possible benefits an entrepreneur may get from acquiring an existing business? What are the key issues to look at? Explain.

OR

What is franchising? How does the business model work? Discuss the features of Franchising in brief. (12 Marks)

1. What do you understand by Intellectual Property? Suggest the procedure to file a patent. What are the various legislatures that govern business in India?

OR

Define the company form of business. What are the features of a company? Explain various kinds of companies in detail. (12 Marks)

2. Define Marketing Research. State the benefits of Marketing Research for a new business. How marketing research impacts in pricing decisions and product development? Comment.

OR

Describe the process of funding done by a venture capitalist to an early stage growth start up. Explain all the stages of funding in detail. (12 Marks)

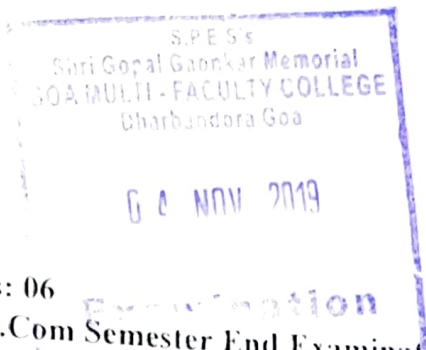
3. What is a Business Plan? What are the elements of a business plan? Suggest the pitfall that should be avoided while preparing a business plan.

OR

What do you mean by Risk? What are the strategies to counter risk? How a business can minimise its financial and marketing risks?

(12 Marks)





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Roll No:

Total No. of Questions: 06

Total No. of pages: 01

B.Com Semester End Examination (CBCS)
Business Finance
Semester III

Duration: 02 Hrs.

Maximum Marks: 80 Marks

- Instructions:
- 1) Question No. 1- Q. No. 6 is compulsory Questions.
 - 2) Figures to the right indicate maximum marks allotted.
 - 3) Provide sufficient margin space in the answer-book for recording marks.
 - 4) Enter the appropriate main & sub-question numbers in the answer-book.

- Q1. Answer the following question in brief. (Any Four) (4X4 = 16)
1. Features of good financial plan. (Any four)
 2. Steps in Financial Planning.
 3. Principles of Business Finance. (Any Four)
 4. Factors determining Capital requirement in Business. (Any Four)
 5. Factoring.
 6. Types of Working Capital. (Any Four)
- Q2. Answer the following question in brief. (Any Four) (4X4 = 16)
1. Benefits of Cost Theory of Capitalisation. (Any Four)
 2. Importance of Balanced Capitalisation.
 3. Limitation of Earning theory of Capitalisation.
 4. Advantages of Capital Gearing.
 5. Importance of Capital structure.
 6. Types of Trading on Equity.
- Q3. 1. What is Financial Plan and explain its different types of financial plan used in Business?
OR
2. 'Finance is often called as Life-blood of business; explain this statement with reference to the Importance of Business Finance to Business. (12)
- Q4. 1. Explain the meaning of Fixed Capital and its different sources which are requirement of an Industrial firm.
OR
2. Explain the factors which are determining Working Capital requirement in a Company. (12)
- Q5. 1. Explain the Causes of Over-Capitalisation.
OR
2. Discuss the Effects of Under-Capitalisation. (12)
- Q6. 1. State and explain the Factors affecting Capital Structure of a Company.
OR
2. Explain the meaning of Trading on Equity and its advantages. (12)

Total No. of Printed Pages:03

T.Y.B.Com. Courses (CBCS) Ordinance (Semester-V)
EXAMINATION OCTOBER 2019
Cost Accounting Major I - Cost Accounting I

[Duration : Two Hours]

[Max. Marks: 80]

Instructions:

- 1) Question number **One** is compulsory.
- 2) All questions carry equal marks and figures to the right indicate maximum marks allotted to Questions/sub questions.
- 3) Answer any Three Questions from Questions No.2 to Question No.6

United Motors Limited from Verna Industrial Estate Manufactures table fans as one of its products. They use two types of materials namely, Super and Deluxe for this product. The monthly data with regards to the stock is made available to you as under. (20 marks)

Particulars	Super	Deluxe
Normal usage (in units)	200	150
Minimum usage (in units)	100	100
Maximum usage (in units)	300	250
Reorder quantity (in units)	750	900
Reorder period (in months)	2 to 3	3 to 4

Calculate for Super and Deluxe Material used above, the following stock levels.

1. Reorder stock level
 2. Minimum stock level
 3. Maximum stock level
 4. Average stock level
- a) A quotation is received from a supplier for the supply of new packing material used by a mobile manufacturing company. Following are the details given in the quotation.
- The Lot Price for 1000 units is Rs.5/- Per Unit.
- The Lot Price for 6000 units is Rs.4.50/- Per Unit.
- The Lot Price for 10000 units is Rs.4/- Per Unit.
- Transportation charges per order are Rs.1340/- and Stores charges are Rs.400 per order.



Trade Discount is 20%. Cash Discount is 5% if payment is made within 15 days of the purchase.

A single container is required for every 1000 units of the material. Containers are charged at Rs.100/- each. If the containers are returned within three months of purchases, a refund of Rs.90/- is given to the client.

Calculate the material cost for 6000/- units of material ordered by the mobile manufacturing company. Assume that the containers are returned after a week from the date of purchase of this material however the payments are settled after three months.

(10 marks)

b) Elaborate the material purchase procedure in detail.

(10 marks)

Q.3 Following are the receipts and issues of teak wood in a furniture manufacturing company during the half-month of October, 2019. You are required to prepare stores ledger using LIFO and FIFO method.

(20 marks)

- October 1st Opening balance of stock, 200 tons @ Rs.460/- per ton.
- October 4th Issued stock, 140 tons.
- October 6th Purchased stock, 350 tons @ Rs.480/- per ton.
- October 9th Issued stock, 120 tons.
- October 11th Purchased stock, 250 tons @ Rs.470/- per ton.
- October 12th Issued stock, 120 tons.
- October 13th Issued stock, 100 tons.
- October 14th Purchased stock, 180 tons @ Rs.450/- per ton.
- October 15th Issued stock, 100 tons

Q.4 (A) Explain the various cost classifications in detail.

(10 marks)

(B) What are the advantages and limitations of cost accounting?

(10 marks)

Q.5 (A) The following transactions took place in regards to the material used to manufacture car wheels during the month of September, 2019. Using the Standard price method, prepare the stock register for this material.

(10 marks)

- September 1, 2019 – opening balance, 500 tons @ 80/- per ton.
- September 4, 2019 – purchased 400 tons @ 82/ per ton.
- September 5, 2019 – issued 550 tons.
- September 10, 2019 – purchased 600 tons @ 85/ per ton.
- September 15, 2019 – issued 650 tons.
- September 20, 2019 – purchased 350 tons @ 90/ per ton.
- September 25, 2019 – purchased 400 tons @ 92/ per ton.
- September 30, 2019 – issued 650 tons.

The standard price to be considered is Rs.100/- per ton.

(B) What is EOQ? How EOQ is calculated and what is the significance of EOQ? (10 marks)

Write short notes on **Any Four** from the below given.

- 1) Objectives of cost accounting
- 2) Accounting procedure for defectives
- 3) Functions of storekeeper
- 4) Bin card
- 5) Advantages of FIFO method of pricing
- 6) Advantages of material control

(4*5=20marks)